

**MEGA OUTLETS** (WILL ARRIVE AT STORES WK OF 6/3/96)**SALEM JUNE MEGA PROMOTION #600827**

SALEM P.O.S. KITS (#507785) WILL BE SHIPPED TO RETAIL REPS 6/3/96.

NO SPECIAL OFFER - USE GAP MONIES TO DISCOUNT AS NEEDED.

UTILIZE MEGA DISPLAYS (#504773).

**DO NOT UPDATE ACTIVITY IN POQETS / ROU WILL ENTER ACTIVITY.**

(P.O.S. KITS WILL BE SHIPPED TO SALES REPS WHERE NO RETAIL REP IS ASSIGNED)

Sales Rep Territory	Retail Rep Territory	SIS #	Account Name	Account Address	City	State	SALEM P.O.S. KIT (#507785)
162200	0	700217	ONEIDA NATION SMOKE	RT 46 & TERRITORY RD	ONEIDA	NY	1
162200 Total							1
162208	162220	422035	PIKES CREEK BEVERAGE	RR 3 BOX 141	HUNLOCK CREEK	PA	1
162220 Total							1
162204	162223	819485	ROBS COUNTRY MKT, INC	RT. 11	GREAT BEND	PA	1
162204	162223	651111	FAMILY FARM	106 MAIN ST	SUSQUEHANNA	PA	1
162204	162223	635914	SMOKIN JOES TOB SHOP	SR 171	SUSQUEHANNA	PA	1
162209	162223	469492	TOBACCO ROAD I INC	BOX 704	MAYFIELD	PA	1
162209	162223	660922	DISCOUNT TOBACCO	1129 MAIN ST	PECKVILLE	PA	1
162223 Total							5
162205	162224	641087	ONONDAGA NATION	DBA FIREKEEPERS DINE	NEDROW	NY	1
162205	162224	477231	ONONDAGA NATION	DBA KEVIN BUCKTOOTH	NEDROW	NY	1
162224 Total							2
162204	162226	621026	DAHULICH DIST. INC.	DBA WOLCOTTS BEV&TO	ENDICOTT	NY	1
162226 Total							1
162209	162231	646088	TOBACCO ROAD 111	RT 590	HAMLIN	PA	1
162209	162231	584016	TOBACCO ROAD 11, INC	BOX 3	HONESDALE	PA	1
162209	162231	687425	TOBACCO RD IV	MT POCONO PLAZA	MT POCONO	PA	1
163601	162231	660303	POCONO CONVENIENCE	650 ROUTE 6 & 209	MATAMORAS	PA	1
162231 Total							4

**MEGA OUTLETS** (WILL ARRIVE AT STORES WK OF 6/3/96)**SALEM JUNE MEGA PROMOTION #600827**

SALEM P.O.S. KITS (#507785) WILL BE SHIPPED TO RETAIL REPS 6/3/96.

NO SPECIAL OFFER - USE GAP MONIES TO DISCOUNT AS NEEDED.

UTILIZE MEGA DISPLAYS (#504773).

**DO NOT UPDATE ACTIVITY IN POQETS / ROU WILL ENTER ACTIVITY.**

(P.O.S. KITS WILL BE SHIPPED TO SALES REPS WHERE NO RETAIL REP IS ASSIGNED)

Sales Rep Territory	Retail Rep Territory	SIS #	Account Name	Account Address	City	State	SALEM P.O.S. KIT (#507785)
162304	162320	657371	BEVERAGE KING	RTE 4A	BOMOSEEN	VT	1
162304	162320	452987	EZ DUZZIT	75 SARATOGA AVE	SOUTH GLENS FA	NY	1
162304	162320	494957	POULTNEY CASH MARKET	37 MAIN ST	POULTNEY	VT	1
162320 Total							3
162305	162324	130283	BEEBE'S SERVICE STA	1000 CURRY RD	SCHENECTADY	NY	1
162324 Total							1
162305	162326	619977	COUNTRY FEED STORE	ROUTE 30	AMSTERDAM	NY	1
162305	162326	177253	NAIFS GROCERY	251 N MAIN ST	GLOVERSVILLE	NY	1
162326 Total							2
162206	162327	474918	WEST SIDE DINER	607 VARICK ST	UTICA	NY	1
162327 Total							1

## REGION 16XX MEGA OUTLETS

**MEGA OUTLETS** (WILL ARRIVE AT STORES WK OF 6/3/96)**SALEM JUNE MEGA PROMOTION #600827**

SALEM P.O.S. KITS (#507785) WILL BE SHIPPED TO RETAIL REPS 6/3/96.

NO SPECIAL OFFER - USE GAP MONIES TO DISCOUNT AS NEEDED.

UTILIZE MEGA DISPLAYS (#504773).

**DO NOT UPDATE ACTIVITY IN POQETS / ROU WILL ENTER ACTIVITY.**

(P.O.S. KITS WILL BE SHIPPED TO SALES REPS WHERE NO RETAIL REP IS ASSIGNED)

Sales Rep Territory	Retail Rep Territory	SIS #	Account Name	Account Address	City	State	SALEM P.O.S. KIT (#507785)
162606	162608	673510	OIL SPRINGS CORNER	W SHORE RD	CUBA	NY	1
162608 Total							1
162602	162622	197949	JAN'S TOBACCO SHOP	383 BLOOMINGDALE RD	BASOM	NY	1
162602	162622	598116	T.P. DELI & FUEL	837 BLOOMINGDALE RD	BASOM	NY	1
162602	162622	526968	THE REZ / INDIAN RESV	986 BLOOMINGDALE RD	BASOM	NY	1
162622 Total							3
162606	162623	509388	ROSEINES	1832 BUSH RD	GOWANDA	NY	1
162623 Total							1
162601	162626	363986	HANK'S SMOKE SHOP	GARLOW ROAD	LEWISTON	NY	1
162601	162626	349196	JAY'S	5446 WALMORE RD	LEWISTON	NY	1
162601	162626	422076	NO BLANKET	2400 UPPER MTN RD	SANBORN	NY	1
162601	162626	303562	SMOKIN' JOES #1	2293 SAUNDERS	SANBORN	NY	1
162626 Total							4
162606	162628	368567	KEN'S SMOKESHOP	2001 ROUTE 219	LIMESTONE	NY	1
162606	162628	341824	HOAG'S SMOKESHOP III	685 BROAD STREET	SALAMANCA	NY	1
162606	162628	482404	KENS LOCAL SMOKESHOP	7 MAIN ST	SALAMANCA	NY	1
162606	162628	328435	OJ'S SMOKESHOP	PO BOX 160	STEAMBURG	NY	1
162606	162628	665431	ANTONES II	CENTER & BROAD ST	SALAMANCA	NY	1
162628 Total							5

**MEGA OUTLETS** (WILL ARRIVE AT STORES WK OF 6/3/96)**SALEM JUNE MEGA PROMOTION #600827**

SALEM P.O.S. KITS (#507785) WILL BE SHIPPED TO RETAIL REPS 6/3/96.

NO SPECIAL OFFER - USE GAP MONIES TO DISCOUNT AS NEEDED.

UTILIZE MEGA DISPLAYS (#504773).

**DO NOT UPDATE ACTIVITY IN POQETS / ROU WILL ENTER ACTIVITY.**

(P.O.S. KITS WILL BE SHIPPED TO SALES REPS WHERE NO RETAIL REP IS ASSIGNED)

Sales Rep Territory	Retail Rep Territory	SIS #	Account Name	Account Address	City	State	SALEM P.O.S. KIT (#507785)
162301	163620	114564	BILLMONTS COUNTRY ST	RT 8	STAMFORD	VT	1
162301	163620	114561	NEXT DOOR	RT 7	POWNA	VT	1
162301	163620	623997	SHORT STOP VARIETY	MAIN STREET	BENNINGTON	VT	1
162301	163620	399687	MARTINS MINI	MAIN STREET	BENNINGTON	VT	1
162301	163620	114544	SMOKERS DEN	HUNT STREET	BENNINGTON	VT	1
162301	163620	386834	NO. BENNINGTON VAR.	BANK STREET	NO. BENNINGTON	VT	1
163620 Total							6
163608	163622	599222	GETTY	FRANKLIN ST	WESTFIELD	MA	1
163608	163622	114993	PLEASANT ST MKT	54 PLEASANT ST	WESTFIELD	MA	1
163622 Total							2
163609	163624	115153	CORNER STORE, INC.	444 FRONT ST	CHICOPEE	MA	1
163624 Total							1

**MEGA OUTLETS** (WILL ARRIVE AT STORES WK OF 6/3/96)**SALEM JUNE MEGA PROMOTION #600827**

SALEM P.O.S. KITS (#507785) WILL BE SHIPPED TO RETAIL REPS 6/3/96.  
 NO SPECIAL OFFER - USE GAP MONIES TO DISCOUNT AS NEEDED.  
 UTILIZE MEGA DISPLAYS (#504773).  
 DO NOT UPDATE ACTIVITY IN POQETS / ROU WILL ENTER ACTIVITY.

(P.O.S. KITS WILL BE SHIPPED TO SALES REPS WHERE NO RETAIL REP IS ASSIGNED)

Sales Rep Territory	Retail Rep Territory	SIS #	Account Name	Account Address	City	State	SALEM P.O.S. KIT (#507785)
163805	163820	064556	FOODS PLUS CONV.	ROUTE 125	PLAISTOW	NH	1
163805	163820	346403	POST TIME	375 S BROADWAY	SALEM	NH	1
163805	163820	103056	TEXACO PAYSAYER	531 S. BROADWAY	SALEM	NH	1
163805	163820	103059	BUTCHER BOY	RT 28	SALEM	NH	1
163805	163820	702662	SIGNAL ST VARIETY	RT 125	PLAISTOW	NH	1
163820 Total							5
163802	163821	230124	BOTTOMS UP	ROUTE 12	FITZWILLIAM	NH	1
163803	163821	707369	T-BIRD	RT 109	HINSDALE	NH	1
163803	163821	104079	RIVERSIDE	RT 9	CHESTERFIELD	NH	1
163802	163821	643587	CHAS GEM	RTE 10	WINCHESTER	NH	1
163821 Total							4
163802	163822	103182	THE COUNTRY MILE	RT 31	GREENVILLE	NH	1
163822 Total							1
163807	163823	490714	ANDY'S STATELINE	83 RIVER RD	HUDSON	NH	1
163807	163823	572626	AYOTTES STATELINE	100 RIVER RD	HUDSON	NH	1
163823 Total							2
163806	163826	677682	CASE N KEG LACONIA	JEFF MORIN ENTERPRISE	LACONIA	NH	1
163826 Total							1
Grand Total							57